



# Typical Finders Fees in Different Industries

Industry	Finders Fee
 HR and Recruitment	20-30% of a new hire's lunch
 Real Estate	5-35% of the real estate agent's commission
 Investments	4-5% of the investment brought in
 Consulting	5-20% of sales from referred business
 Freelance	2-10% of sales from referred business

# Finders Fees Guide

**Christian G. Meyer**



## Finders Fees Guide:

**The Finders Fee Guide** ,1969\*      **Marketing Information Guide** ,1970      *Guide to American Directories* ,1982  
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