

THE MARKETING AUTOMATION STARTER KIT

JUMP START YOUR MARKETING AUTOMATION WITH THIS COMPREHENSIVE GUIDE



Title Page

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AN INTRODUCTION

B2B marketers who implement marketing automation increase their sales-pipeline contribution by 12%.

Introduction

There are a number of reasons why marketing automation is so effective. It allows you to reach your target audience more effectively, track their behavior, and personalize your messaging. This guide will help you understand the benefits of marketing automation and how to get started.

Getting Started

Marketing automation is a powerful tool that can help you streamline your marketing efforts and increase your ROI. This guide will provide you with the information you need to get started with marketing automation.

Introduction



Full page visual

STEP ONE: Preparing for successful integration

Think before you start. System Theory

Before you start implementing marketing automation, it's important to think about the overall system. This includes understanding your current marketing processes, identifying areas for improvement, and ensuring that your marketing automation tools are integrated with your existing systems.

Objectives

1. Identify your marketing goals and objectives.
2. Determine the specific tasks that can be automated.
3. Select the right marketing automation tools for your needs.

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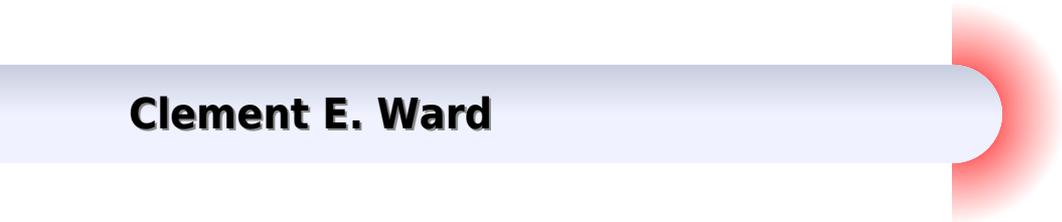
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