

# Our Strategy Management Process

## Impact

Engage. Inspire. Execute.

Getting started: ✓ Planning team ✓ Create schedule ✓ Gather documents



### Determine Position

**Strategic Issues:** Identify strategic issues to address

**Industry & Market Data:** Identify market opportunities and threats

**Customer Insights:** Assess current satisfaction and future demand

**Employee Input:** Determine strengths and weaknesses

**SWOT:** Synthesize the data into summary SWOT items



### Develop Strategy

**Mission:** Determine your organization's core purpose

**Values:** Identify your core beliefs

**Vision:** Create an image of what success looks like in 5 years

**Competitive Advantages:** Solidify your unique position

**Org. Wide Strategies:** Establish the approach for how you will succeed

**Long-Term Objectives:** Develop a 3-year balanced framework of 6 or less objectives

**Forecast:** Develop a 3-year financial projection



### Build the Plan

**Use SWOT:** Process the SWOT to set priorities

**Organizational Goals:** Set short-to-mid-term SMART goals. (1+ yr.)

**KPIs:** Select key performance indicators to track progress

**Department Goals:** Cascade org goals to departments. (12 months)

**Team Member Goals:** Cascade dept. goals to individuals

**Budget:** Align a one-year budget with the plan



### Manage Performance

**Rollout:** Communicate strategy to whole organization

**Set Calendar:** Establish schedule for progress reviews

**Leverage Tools:** Train team to use MyStrategicPlan

**Adapt Quarterly:** Hold progress reviews and modify

**Update Annually:** Review end of year, plan next year

OnStrategy

# Guide For Strategic Planning

**David Booth**



## **Guide For Strategic Planning:**

*A Guide to Strategic Planning: How to Build and Critique a Plan with Data and Research* Drake Fowler, Edward Wright, 2017-01-18 Provides a roadmap for making professional strategic plans based upon research analyses and careful consideration of alternative strategies Strategic plans are essential to an organisation for all other plans budgets and goals are guided by the strategic plan The Complete Idiot's Guide to Strategic Planning Lin Gensing-Pophal MA, SPHR, 2011-03-01 Get ahead of the competition with some expert planning As any business manager knows success doesn't just happen It takes hard work and planning to get the desired results Strategic planning is the discipline that helps businesses build on their present success by analyzing all the factors that can impact the future and take measures to anticipate them The Complete Idiot's Guide to Strategic Planning offers clear and concrete discussions about Defining business goals in mission statements Proven methods to gather the information necessary to formulate a strategy Anticipating the competition Executing a strategic plan Strategic Planning Stanley Charles Abraham, 2012-01-11 This book is exceptional treatise on strategic planning for single business companies that is at once academically rigorous and uncommonly practical **Plan to Succeed** Steven C. Stryker, 1986-07 **Handbook of Strategic Planning** James R. Gardner, Robert Rachlin, Allen Sweeny, 1986-04-22 Drawing on contributions from leading corporate executives educators consultants and business thinkers this comprehensive handbook is a desktop guide to all facets of strategic planning Tools and techniques are presented for each major functional area of the business organization along with frank appraisals of their strengths and weaknesses in specific business settings **The Complete Idiot's Guide to Strategic Planning** Lin Gensing-Pophal, 2011 Offers business managers clear and concrete strategies for developing and executing a strategic plan including how to define business goals in mission statements formulate strategies anticipate the competition and techniques to use to gather information Original 10 000 first printing **The Executive Guide to Strategic Planning** Patrick J. Below, George L. Morrissey, Betty L. Acomb, 1987-02-20 Offers a comprehensive approach to strategic planning how to formulate strategic plans that will develop the company's strengths be responsive to changing business conditions and chart a productive and profitable company future Provides numerous charts worksheets and other resources **Strategic Planning for Nonprofit Organizations** Michael Allison, Jude Kaye, 1997-07-28 Practical easy to follow planning strategies geared to the special requirements of the nonprofit This very accessible resource from a team of experts in the nonprofit sector adapts basic business concepts to the unique structure and goals of nonprofit organizations Breaking the planning process into six steps the book covers it all from getting ready and articulating the mission to monitoring and adjusting the finished plan Sample worksheets checklists and tables are included in the book and on a 3 1/2 IBM compatible disk JUDE KAYE and MIKE ALLISON both of San Francisco California are executives with The Support Centers for Nonprofit Management The Lawyer's Guide to Strategic Planning Thomas C. Grella, Michael L. Hudkins, 2004 Strategic planning is

an integral component to the success of any business organization including law firms and law related entities This practice building resource can be your guide to planning dynamic strategic plans and implementing them at your firm You ll learn about the strategic planning process and how to establish goals in key planning areas such as law firm governance competition opening a new office financial management technology marketing and competitive intelligence client development and retention and more Also the accompanying CD ROM contains a wealth of policies statements and questionnaires If you re serious about improving the way your firm works increasing productivity making better decisions and setting your firm on the right course this book is the resource you need

**Strategic Planning For Dummies** Erica Olsen,2011-03-03 If you re starting a new business or planning your business s future there are plenty of things you should take into account Strategic Planning For Dummies covers everything you need to know to develop a plan for building and maintaining a competitive advantage no matter what business you re in Written by Erica Olsen founder and President of a business development firm that helps entrepreneurial minded businesses plan for a successful future this handy guide covers all the basics including How a strategic plan is different than a business plan Establishing a step based planning process Planning for and encouraging growth Taking a long view of your organization Evaluating past performance Defining and refining your mission values and vision Sizing up your current situation Examining your industry landscape Setting your strategic priorities Planning for unknown contingencies If you re in business you have to plan for everything especially if you intend your business to grow Whether you re planning for a small business large conglomerate nonprofit or even a government agency this book has the planning specifics you need for your organization Step by step you ll learn how to lay the foundations for a plan understand how your plan will affect your business form planning teams discover what your strengths are see where you are and finally plan where you re going And there s much more Learn to analyze business trends that will determine your business s future Set measurable realistic goals that you can plan for and achieve Make strategic planning a habitual part of the organization Prioritize multiple strategies that you can implement simultaneously Set a defining vision for the organization that guides all your planning and strategy This friendly simple guide puts the power of strategic planning in the palm of your hand For small businesses that can t afford to hire strategic planning consultants it s even more imperative Careful constant planning is the only way to handle an uncertain business future With this book you ll have all the step by step guidance you need to ensure you re ready for anything that comes

**10 Essential Keys to Strategic Planning** Jack Hopkins,2024-06-06 10 Essential Keys to Strategic Planning A Practical Guide to Building Value in Business combines insight from the author s professional experience and scholarly articles to explore a variety of topics related to strategic planning and its numerous benefits The chapters follow the creation launch and execution stages of a strategic plan with coverage of vital tools such as the roles of negotiations business ethics leadership and business communications to the successful implementation of the plan Each chapter features an introduction pre reading questions an

article post reading questions and a summary Students learn how a strategic plan can provide a company with a road map from its present state to future success The second edition features an updated volume introduction and three revamped chapters complete with new introductions and post reading questions Chapters one and two now contain readings on strategic planning and the implementation of value creation models in startups and chapter four previously chapter three has been revised to focus on climate change and agriculture in marginal environments particularly in arid Western South Africa

10 Essential Keys to Strategic Planning is an excellent resource for upper level undergraduate courses in strategic management or capstone courses within business programs

**Strategy Journeys** David Booth,2016-09-14 Strategy Journeys starts from the premise that strategic planning suffers from a bad press it can be seen as complex technical remote from the day to day reality of an organisation undertaken by an elite specialist executive group producing threatening changes whose rationale is barely understood or perhaps worse still having no worthwhile impact at all For many senior executives strategic planning is too daunting a task which is why they often seek help from those with the expertise to guide the process they have a severe lack of confidence in their own ability to design plan and implement such an important and major project Yet organisations have never had greater need for a flexible resilient and engaging approach to strategic planning than now How do those leading an organisation know where to start what approach to take and how to go about the process of strategic planning David Booth aims to help them by demystifying the concept and propounding a first principles approach to developing a strategic plan within the context of the individual organisation and with the flexibility to adapt the process to focus on what really matters He suggests the key questions that should be asked when considering embarking on a strategic planning journey to help design and guide the process

*Goals-Based Strategic Planning* Atul Uchil,2009-02 Strategic planning is a tool and a process that provides information and helps in the decision making process The strategic planning process is fairly simple and straightforward The difficult part is that strategic planning is extremely subjective Understanding the terms and having a good grasp of what they represent is critical In order to generate a good strategic plan and the associated work products it is not sufficient to know the textbook definition of the terms It is vital to understand the underlying purpose and intent of the work product represented by each term There are a myriad of models and approaches used in strategic planning Goals based strategic planning is the most prevalent method for strategic planning Therefore the information in the rest of this book is discussed in reference to goals based strategic planning

**Strategic Planning - a Pragmatic Guide** John F. Dobbs,John H. Dobbs,2016-02-16 Strategic Planning A Pragmatic Guide Strategic Planning A Pragmatic Guide delivers a beginning to end model and process for strategic planning for executive teams Strategic Planning A Pragmatic Guide is a book derived from the observations and real world experiences of its authors It is born of two very different but ultimately converging perspectives on business strategy development and strategic planning namely that of a professional business and technology strategy consultant who has served numerous Fortune 500 companies

a corporate strategic planning executive who has led internal strategic planning and implementation efforts in two Fortune 500 companies This pragmatic guide provides a framework for strategic planning that is designed to achieve alignment among stakeholders while helping executive teams create and implement difference making business strategies strategies that are Built to win Supported by data Financially sound Grounded in the practical realities of business Realistically actionable Here are just a few of the questions addressed and answered in Strategic Planning A Pragmatic Guide Issues What are the perplexing problems with strategic planning Why do many executives lack confidence in their organization s strategic plans What are the reasons why many strategic plans fail What are the distinctions between visioning strategic planning and budgeting Approach What are the most overlooked yet critical aspects of strategic planning What should a beginning to end planning process look like and accomplish if it is to succeed What are the critical questions to ask and answer at each major stage of strategic planning What are the essential elements of a successful balanced business model Context How are strategic plans affected by the idiosyncrasies of the organization How do we honestly and accurately assesses where we are and where we need to go What are the critical organizational contexts in which strategic planning must be done How can a vision and strategic plans be developed that the entire executive team will embrace and support How are strategic priorities best decided and organized Execution Why is it so difficult to successfully implement strategic plans What are the fundamental secrets to strategic plan execution and accountability How should a strategic plan s impact be monitored and measured What does it take to lead a successful strategic planning team and effort These are but a sample of the many valuable and insightful questions asked debated and addressed by the authors in the text It is their hope that the reader will ask and find answers to many other vital questions and engage in dialogue with the authors along the way To this end each chapter ends with a set of questions that the authors suggest the reader consider before moving on to the next chapter When done in earnest the reader s responses may be used as way to stimulate strategic conversations among executive teams This book will help you evaluate the efficacy of strategic planning efforts and outcomes in your own organization

**Guide to Strategic Planning** Benton E. Gup,1980 *Strategic Planning That Actually Works* Sarai Johnson,2015-01-20 Strategic Planning is woefully out of fashion with many bloggers and thought leaders claiming it is in fact dead They couldn t be more wrong Strategic Planning is an integral part of any nonprofit s ability to conduct effective social change It allows the organization s staff management volunteers and board to identify and focus on the top priorities that the stakeholders agree will matter most to accomplishing their mission Without a strategy and the execution that follows nonprofits are awash in mission creep money chasing and burned out and demoralized staff Ain t nobody wants that This book will walk you through the process of Strategic Planning invented by Sarai Johnson of Lean Nonprofit Her practice is based on recent innovations in the business sector building on the concepts of Lean Canvas and the Business Model Canvas Adapting this strategic action based tool for nonprofits provides you the nonprofit practitioner with step by step instructions for leading a group of people

through the planning process Oh did we mention it is a ONE DAY PROCESS Yeah it s cool We know Creating and Implementing Your Strategic Plan John M. Bryson, Farnum K. Alston, 2010-03-11 Creating and Implementing Your Strategic Plan is the best selling companion to John Bryson s landmark book Strategic Planning for Public and Nonprofit Organizations This new edition of the workbook is completely revised and updated and can be used as a stand alone resource or as a companion to Strategic Planning for Public and Nonprofit Organizations A step by step guide to putting strategic planning to work in public and nonprofit organizations this indispensable workbook includes easy to understand worksheets and clear instructions for creating a strategic plan tailored to the needs of the individual organization From setting up the meeting room to establishing a vision of the future every step of the strategic planning process is covered The workbook shows how to Refine your organization s mission and values Assess your internal and external environment Identify and frame strategic issues Formulate strategies to help manage the issues Create review and adopt the strategic plan Assess the strategic planning process Strategic Planning B. Keith Simerson, 2011-04-07 In this book an expert in business strategy shows how to create and evaluate a strategic plan and execute that plan successfully When it comes to strategic planning B Keith Simerson knows from experience what works and what doesn t Strategic Planning A Practical Guide to Strategy Formulation and Execution weaves that knowledge into a roadmap for anyone charged with creating a strategic plan evaluating a strategic planning process or executing resulting strategies in an effective and efficient way Not a one size fits all solution the book offers a menu of information and options based on a broad view of strategic planning and offers correspondingly broad applicability The guide focuses on two major aspects of the planning process the multitude of factors contributing to an effective strategic planning framework and the multitude of drivers and enablers of successful execution Armed with concrete information readers will learn to create and execute a business strategy a personal strategic action plan or strategies for any kind of for profit or nonprofit organization Specific methodologies tools and techniques will guide readers to successful strategy formation and execution Handbook of Strategic Planning for Nonprofit Organizations Siri N. Espy, 1986-11-07 This is the first practical step by step guide to strategic planning specifically written for managers of all types of nonprofit organizations large and small Born out of one such manager s own successful planning efforts it details the key techniques involved in strategy planning such as identifying organizational needs guiding goal development targeting markets and developing marketing plans Discussing a broad range of nonprofit organizations Strategic Planning for Nonprofit Organizations provides the nonprofit manager with the basic planning and implementation tools essential to the success of his or her organization Strategic Planning Plus Roger Kaufman, 1992-07-30 Describes in detail how to create a strategic plan to identify and meet the requirements of any organization A solid survey of the techniques of the subject Long Range Planning I ve finally had an opportunity to read through this remarkable guide to strategic planning It has indeed captured the critical elements of this important if messy process All of this is of course applicable to universities and some of it could

even be done without causing riots and revolutions Every one of us who does university administration should probably read your book if only to recognize what we are not able to do for lack of good data and good analytical tools John V Lombardi President University of Florida Dr Kaufman s approach to strategic planning is new different and innovative the target audience of middle managers and executives should find the book an important informational source for achieving organizational and societal objectives Furthermore it will probably provide some interesting dialogue at strategic planning sessions Melvin T Stith Ph D Dean College of Business Florida State University Just when the detrimental effects of trendy short term process oriented management practices are beginning to dramatically weaken altogether too many organizations along comes Strategic Planning Plus This book is a solid reality based management guide It is filled with helpful advice and procedures that can improve your odds of doing the right things and doing them well Reading it will give you a new perspective on the importance and value of planning for organizational success Putting it to work in your organization can be a driving force in your long term success Wess Roberts Ph D Author Leadership Secrets of Attila the Hun A fresh approach to a timeworn subject I believe planning is something all managers would like to do better Peter Economy Director of Administration Horizons Technology Inc San Diego California Current strategic planning and development is often too myopic and much more must be considered before practical planning is accomplished Filled with fresh new ideas and proven methods Strategic Planning Plus covers strategic planning at three levels micro macro and mega and describes in detail how to create a strategic plan to identify and meet the requirements of any organization This book shows how to identify the direction an organization must take gives a six step process for identifying and solving organizational problems and provides methods for evaluating progress and revising strategic plans Strategic Planning Plus also contains handy checklists flowcharts procedures and case studies

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