

# Appointments

## MANNING GUIDE & SALARY SCALE (250 B/R FOUR/FIVE STAR HOTEL)

<b>Budget Manning</b>	<b>Position</b>	<b>Budget Salary</b>
	<b>Front Office (Reception / Reservation )</b>	
1	Room Division Manager	14,000.00
1	Front Office Manager	10,000.00
1	Assistant Front Office Manager	6,000.00
1	Night Manager	5,000.00
1	Lobby/Duty Manager	5,000.00
1	Reservation Manager	6,000.00
3	Reservation Clerk	3,000.00
1	Visa Officer (Guest Visas)	6,000.00
1	Shift Leader	2,500.00
4	Reception / Cashier	1,500.00
<b>15</b>		
	<b>Front Office (Guest Relation )</b>	
1	Guest Relation Manager	6,000.00
1	Guest Relation Officer	3,000.00
3	Guest Relation Hostess	1,800.00
2	Executive Floor Hostess	1,800.00
1	Waitress	1,000.00
1	Valet	900.00
<b>9</b>		
	<b>Front Office (Concierge )</b>	
8	Driver	2,000.00
1	Bell Captain	2,500.00
4	Doorman/Doorgirls	1,000.00
3	Parking Valet	2,000.00
1	Bell Boy	900.00
1	Airport Representative	4,000.00
<b>18</b>		

# Manning Guide For Hotels

**Wolfgang Fercher**



## **Manning Guide For Hotels:**

**Feasibility Studies for Hotels** Wolfgang Fercher, 2006-10-16 Inhaltsangabe Abstract The intensity of competition in the tourism business especially in the hotel industry has continuously grown during the last years This development leads to the situation that capital investments in the hospitality industry are connected with ever increasing risks In order to minimize these risk potentials a detailed evaluation of the competitiveness and market compatibility of a planned project is an essential part of any project development process Those analyses are covered in the course of a feasibility study which encloses all aspects that influence the success of a hotel project In this context a feasibility study serves as an information tool for project developers investors tenants hotel operators and financiers in order to make decisions with regard to a specific hotel project The preparation of a feasibility study requires the combination of a multitude of aspects hence input from all participants in the project development process Getting hold of information and the appropriate usage of this information is crucial in order to ensure the success of a study The main objective of this diploma thesis is to identify the most important and current issues in feasibility evaluation of hotel projects In practice many studies are prepared following a fixed model which has not been changed for years However the hospitality industry is highly competitive and dynamic new additions to the existing supply therefore need to be analyzed very carefully The focus of this diploma thesis is specifically put on the hospitality industry This means that feasibility evaluation for other types of project development in the tourist industry is not subject to this study The aim of the thesis is on the one hand to point out aspects that have to be taken into consideration in any study and to give suggestions for improvements on the other hand The author has laid down the following four hypotheses that serve as the main source for the research questions Hypothesis 1 The sensitivity analysis is the most important component of a feasibility study Hypothesis 2 A feasibility study is the most important decision making factor for the investor in a hotel project Hypothesis 3 If the results of a feasibility study seem to turn out negative then the operative concept of the project is changed Hypothesis 4 The level of the construction cost is the factor that is most difficult to estimate and is therefore

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